



6th ANNUAL FALL CONFERENCE

Featuring Meetings
of the
International Fibre Drum Institute
Plastic Drum Institute
Rigid Intermediate Bulk Container Association
Steel Shipping Container Institute



U.S. Capitol – Washington, D.C.

October 27 – 28, 2008
The Westin City Center
Washington, D.C.

TOPICS AND HIGHLIGHTS 2008

FOCUS ON THE ECONOMY – LOOKING AHEAD TO 2009

In a year marked by rising raw materials costs, chaotic energy prices, and an ever-deepening credit crisis sparked by the housing bubble, it is difficult, but imperative, to focus on the future. What's that line about "draining the swamp?" The Opening Plenary Session at the IPANA Fall Conference will feature Chief Economist **David M. Huether** of the National Association of Manufacturers who will provide a report on the current state of the economy and look ahead to 2009 focusing on trends affecting manufacturers. Mr. Huether's insightful presentations provide a timely update on the U.S. economy and the factors that influence its future direction. This year, more than ever, expertise in assessing economic trends, and their impacts, is essential.

A GAME-CHANGING ELECTION?

This election season already is over a year old – but the end is in sight! As IPANA members gather in Washington for the Fall Conference in late October, the election will be one week away. The pundits, at this juncture, cannot decide if this is a game-changing election. Will a political neophyte on the national stage win the election and, with an expected increase in pluralities in both Houses of the Congress, chart a fundamentally new course for the country? Or will a veteran Washington politician prevail heralding a further period of divided government? What impact will the election have on the political temperament of our Nation's Capital? What impacts will the election have on small business? What can we expect from a new, possibly emboldened Congress? A retiring former Republican leader in the U.S. House of Representatives, **Tomas M. Davis (VA)** has been invited to share his views on the election and its impact in 2009 -- and beyond.

COMMODITY COSTS: WHAT'S AHEAD?

Oil, natural gas, steel, grains, copper, zinc, scrap metals – you name a commodity and, chances are, it costs a lot more today than it did a year ago! There are many explanations for our current chaotic commodity markets and we will explore them with a panel of experts who deal with or follow these important products every day. What can we expect of commodity prices in 2009? How will demand for commodities – both in the U.S. and abroad – affect markets? Are we establishing new costs floors for these products? We will explore these questions and more with this panel of specialists.

NETWORKING

In addition to learning opportunities at the various plenary and technical sessions, the Fall Conference presents the opportunity for attending industrial packaging manufacturers and suppliers to network among themselves. Several social opportunities for such interaction occur during the meeting whether at the morning Continental or Newsmakers' breakfasts, mid-meeting breaks, or the Washington Networking Reception. Make the most of these cost-effective opportunities to "see and be seen" by important business contacts.

PRELIMINARY PROGRAM

SUNDAY, OCTOBER 26, 2008

(Schedule is subject to revision)

4:00 p.m. – 5:00 p.m. International Fibre Drum Institute
Membership Meeting (tentative)
5:30 p.m. – 8:30 p.m. IPANA Board of Directors Meeting (closed)

MONDAY, OCTOBER 27, 2008

8:00 a.m. – 12:00 Noon Registration and Information Desk
8:00 a.m. – 11:00 a.m. SSCI Board of Directors Meeting (closed)
8:30 a.m. – 11:45 a.m. Plastic Drum Institute and Rigid Intermediate Bulk
Container Association Joint Working Session
1:00 p.m. – 2:15 p.m. Opening Plenary Session – **David Heuther, Chief
Economist, National Assn. of Manufacturers**
2:30 p.m. – 4:30 p.m. PDI/RIBCA Joint Working Session (continued)
Steel Shipping Container Institute Membership Meeting
4:30 p.m. – 5:30 p.m. Associate Members Meeting (closed)
4:30 p.m. – 6:30 p.m. Registration and Information Desk
6:00 p.m. – 7:30 p.m. Washington Networking Reception
(Lunch and Dinner on your own)

TUESDAY, OCTOBER 28, 2008

7:00 a.m. – 12:00 Noon Registration and Information Desk
7:30 a.m. – 9:00 a.m. Newsmaker Breakfast – **Election Outlook
The Honorable Thomas M. Davis (R-VA) (invited)**
9:15 a.m. – 11:30 a.m. PDI/RIBCA Joint Working Session (continued)
SSCI Technical Projects Committee Meeting
11:45 a.m. – 1:15 p.m. IPANA Networking Luncheon
1:30 p.m. – 3:00 p.m. Plenary Session – Focus on Raw Materials
Panelists to be Determined
3:15 p.m. – 4:30 p.m. IPANA Policy Coordinating Committee (Regs. & Legs.)

GENERAL INFORMATION

Hotel Information:

The Westin City Center

1400 M Street, N.W,
Washington, D.C. 20005
(202) 429-1700

IPANA Group Rate: \$249.00 Single/Double

Reservations Deadline: October 3, 2008

Reservations by Telephone: Direct at 202-429-1700 or Toll-Free at 888-627-9035– Inform the reservations assistant that you will be attending the IPANA or Industrial Packaging Alliance Fall Conference. **(Note: A limited number of rooms are available for Saturday arrival. After October 3, any rooms available at the hotel will be at the prevailing “rack” rate. Reserve today!)**



Reservations on the Internet: click on or cut and paste the Internet address at the bottom of this page your browser.

Meeting Registration:

See accompanying registration form for fees. **Reduced fee registration deadline is September 26, 2008.**

Note: Registration fees are refundable on or before September 26, 2008, less a \$100.00 administrative fee per registrant. However, due to IPANA's contractual obligations related to the conference, no refunds will be considered for cancellations received after that date.

Parking:

Valet Parking - \$35.00/day (includes in and out privileges)

Check-in/Check-out:

3:00 p.m./Noon

Airport Information:

From Reagan Washington National: taxi service approximately \$18.50

From Dulles International: taxi service approximately \$55.00

From BWI-Thurgood Marshall Intl.: taxi service approximately \$65.00

(Super Shuttle Service also available from Dulles and BWI-Thurgood Marshall International Airports – (<http://www.supershuttle.com/>))

Washington weather:

Daytime temperatures in Washington in late October will be in the 60s.
Evening temperatures will be in the high 40s to mid 50s.

For further assistance, please contact the IPANA staff.

Telephone: (202)408-1900 Fax: (202)409-1972

e-mail: mcquaid@industrialpackaging.org

To make your reservations for The Westin City Center on line, click on or cut and paste the following Internet address into a browser and follow the instructions at the site.

<http://www.starwoodmeeting.com/StarGroupsWeb/booking/reservation?id=0606220112&key=43D99>

REGISTRATION FORM

INDUSTRIAL PACKAGING ALLIANCE OF NORTH AMERICA

2008 Fall Conference

The Westin City Center – Washington, D.C.

October 27 – 28, 2008

Fax completed form to IPANA at (202) 408-1972. Questions? Call us at (202) 408-1900.

Name: _____ Badge Nickname: _____

Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Spouse or Companion: _____ Other: _____

Provide meeting updates to me via (check one and provide):

E-mail: _____ Fax: _____

I (We) will attend the following conference events (please check):

Monday

Monday

Tuesday

Reception
Number Attending: _____

Networking Luncheon
Number Attending: _____

Newsmaker Luncheon
Number Attending: _____

Registration Fees

(Covers admission to all events; Use enclosed form to list additional registrants)

	Before Sept. 26, 2008	After Sept. 26, 2008
IPANA Members Registration Fee	\$475 x _____ = _____	\$500 x _____ = _____
Guests (not currently an IPANA member firm)	\$500 x _____ = _____	\$525 x _____ = _____
Add'l. Registrants - Members (Use enclosed form)	\$450 x _____ = _____	\$475 x _____ = _____
Spouse/Companion Fees	\$125 x _____ = _____	\$150 x _____ = _____
Life Member Fee	\$125 x _____ = _____	\$150 x _____ = _____
	Total _____	Total _____

CANCELLATION POLICY:

All cancellations must be received in writing or electronically by e-mail or fax. Refunds will be processed for cancellations received before September 26, 2008, less a \$100.00 administrative fee. Due to IPANA's contractual obligations, no refunds will be issued on cancellations received after September 26, 2008.

PAYMENTS:

Registrations from IPANA Member firms may either remit payment with this form or be invoiced. Check the box below that applies.

Check enclosed Invoice me (**IPANA members only**)

Sorry! Due to the limited number of transactions handled, credit cards are not accepted for payment.
Remit check payable to IPANA at 1101 14th St., NW, Suite 1001, Washington D.C. 20005.

ADDITIONAL ATTENDEE REGISTRATION FORM

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NOTE: This form should be used to register for the meeting **only after** an individual in your company has been designated as the initial or primary registrant and paid the full \$475 registration fee. Make copies of this form as needed.

Name: _____ Badge Nickname: _____

Company: _____

Spouse or Companion: _____ Other: _____

Provide meeting updates to me via (check one and provide):

E-mail: _____ Fax: _____

Monday

Washington Reception
Number Attending: _____

Tuesday

Newsmaker Breakfast
Number Attending: _____

Tuesday

Networking Luncheon
Number Attending: _____

Name: _____ Badge Nickname: _____

Company: _____

Spouse or Companion: _____ Other: _____

Provide meeting updates to me via (check one and provide):

E-mail: _____ Fax: _____

Monday

Washington Reception
Number Attending: _____

Tuesday

Newsmaker Breakfast
Number Attending: _____

Tuesday

Networking Luncheon
Number Attending: _____

CANCELLATION POLICY:

All cancellations must be received in writing and are subject to a \$100 administrative fee per registrant. Due to IPANA's contractual obligation to the hotel, no refunds will be issued on cancellations received after September 26, 2008. Registration fees increase after September 26, 2008.

Fax completed form to IPANA at (202) 408-1972. Questions? Call the IPANA staff at (202)408-1900.